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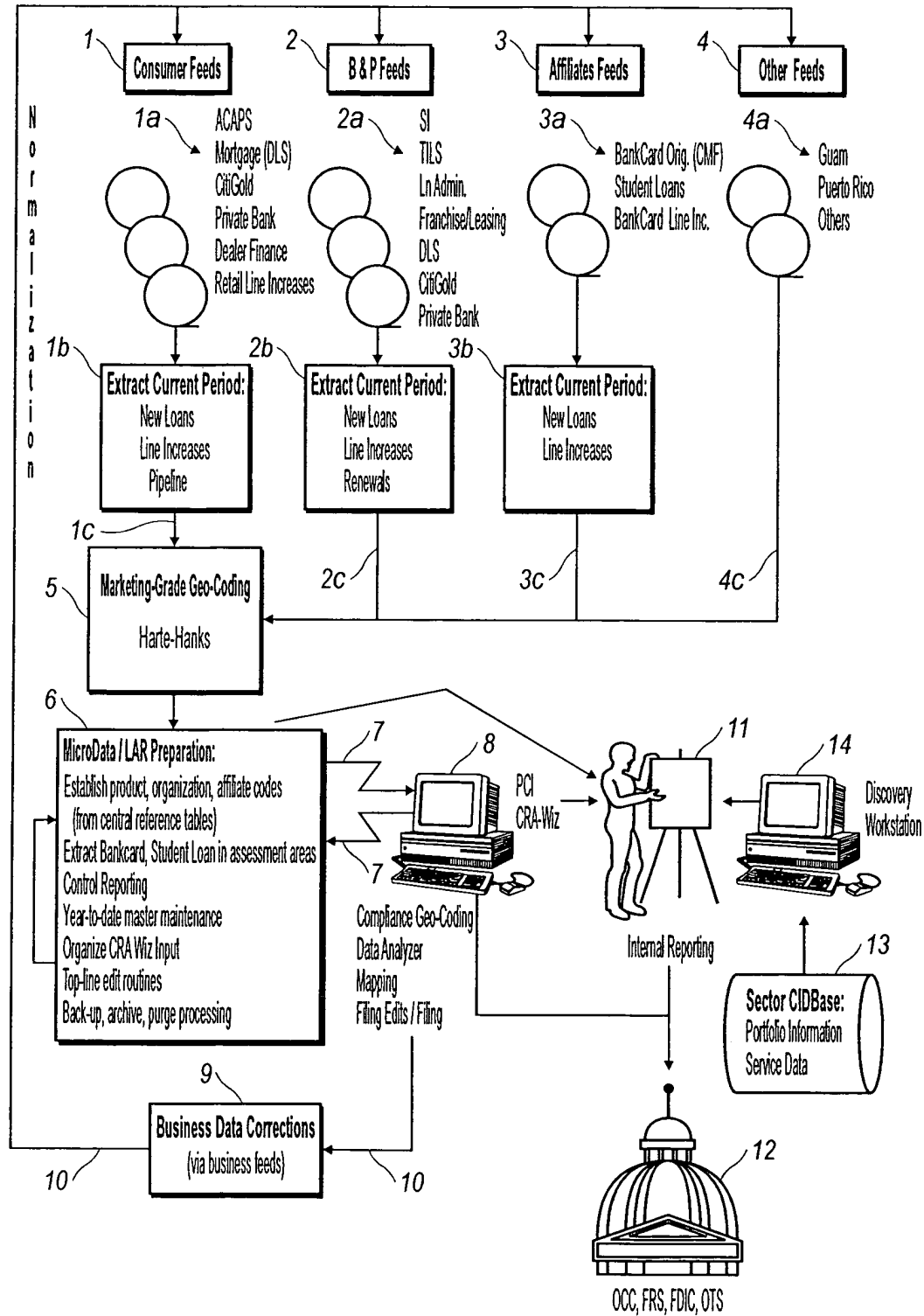


FIG. 1



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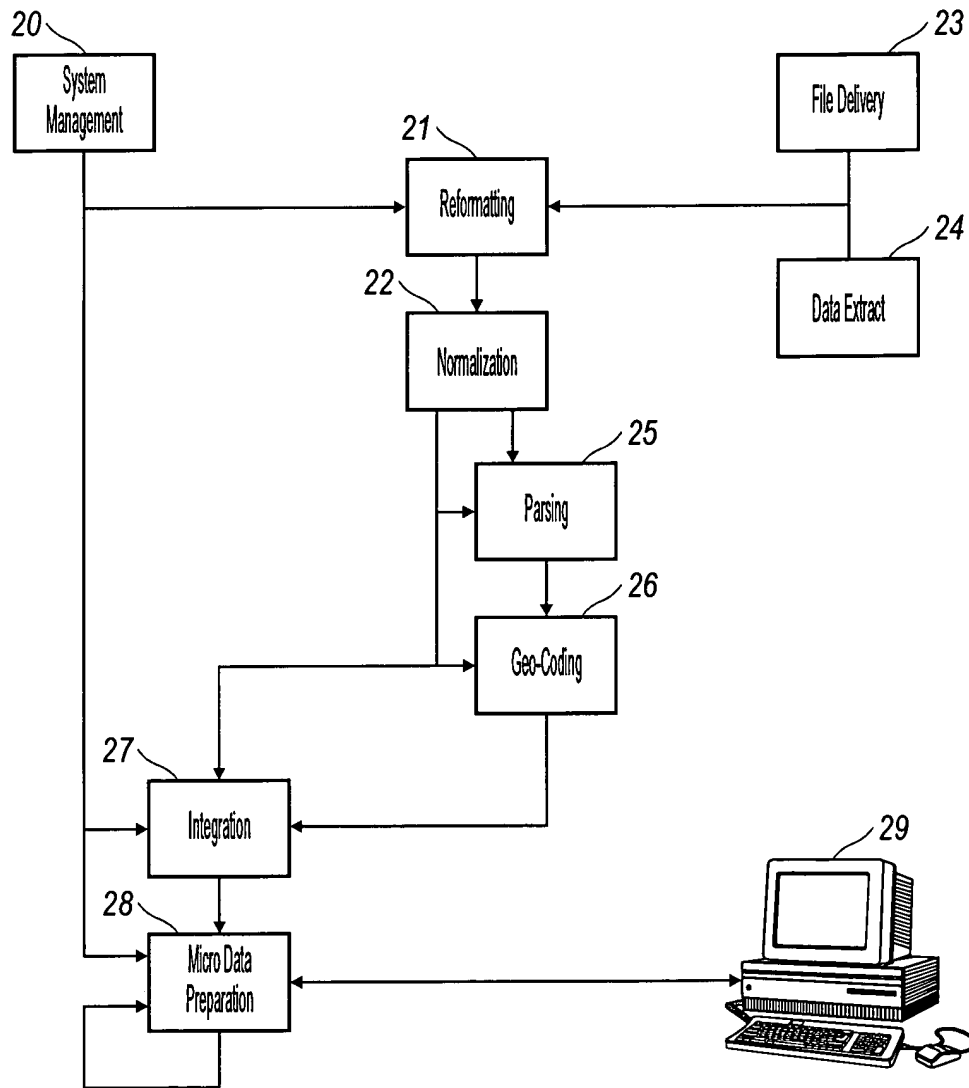


FIG. 2



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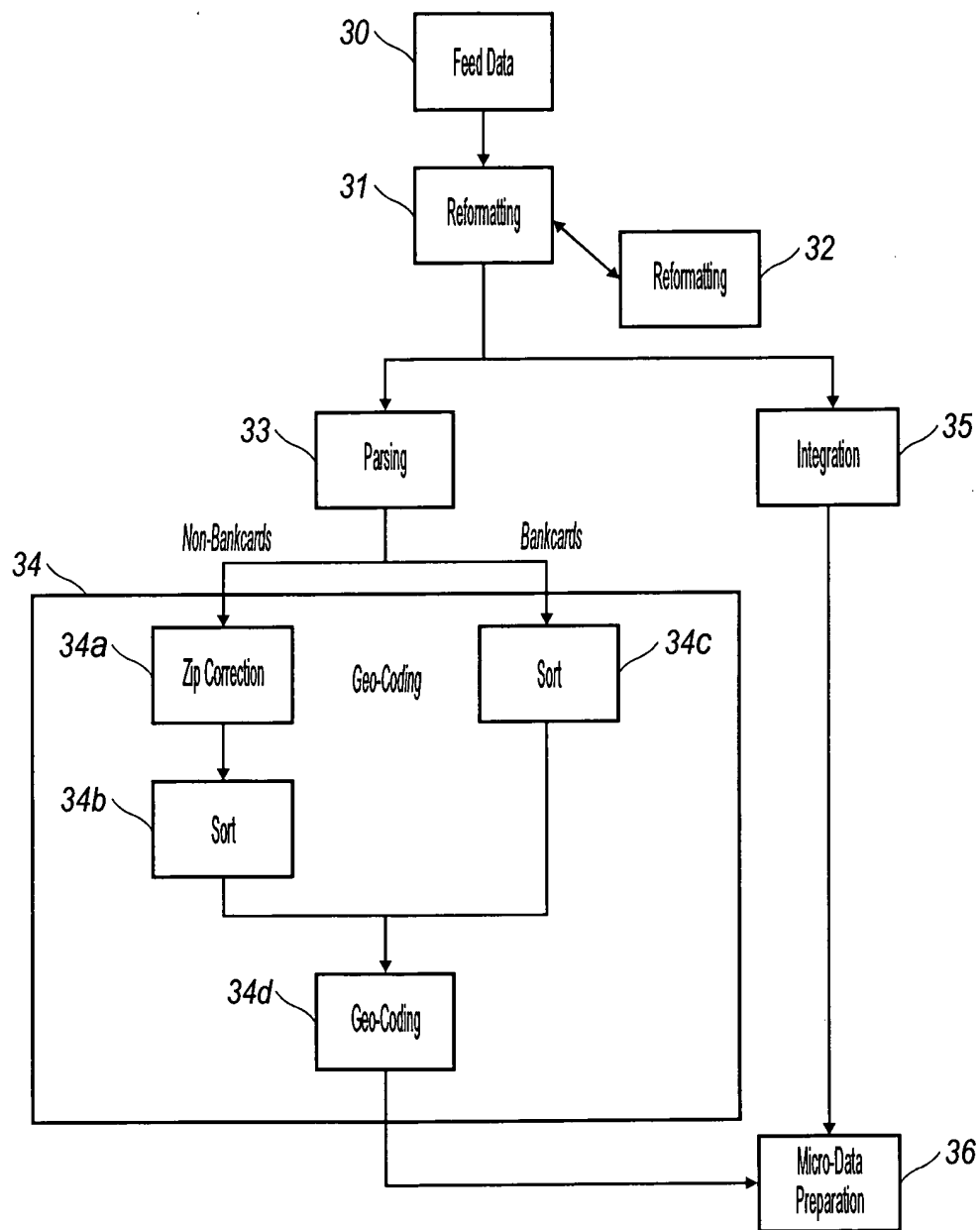


FIG. 3



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FIELD REQUIRED	PRIVATE BANK LOANS FIELD	NOTES
ACCOUNT INFORMATION		
Customer Type	WS-PBLOAN-BUSINESS-IND	If equal to "C", the account is corporate; if "I", the account belongs to an individual. If field is blank, default is "I" (Individual)
Business Entity	WS-PBLOAN-BUSINESS-Entity WS-PBLOAN-ACCT-FSB-BUSINESS	WS-PBLOAN-BUSINESS-ENTITY contains one of the following values: PBUS Private Bank U.S. PBWH Private Bank Western Hemisphere PBFSB Private Bank FSB All PBUS and PBWH accounts are credited to the Private Bank and assigned to FIMP Code 001. If value of this field is equal to PBFSB, the value in WS-PBLOAN-ACCT-FSB-BUSINESS is used to determine the breakout of these accounts by business; this field contains the valid FIMP codes for the FSB businesses.
Branch Code	WS-PBLOAN-EXP-CODE	This field contains the Private Bank expense code.
Purchased / Originated ID	Not applicable.	

FIG. 4A1

FIELD REQUIRED	PRIVATE BANK LOANS FIELD	NOTES
GEOCODED INFORMATION		
State		To be provided by CRA process.
County		
Census Tract		
MSA		

FIG. 4A3

PBLN PRODUCT CODE	DESCRIPTION	CUSTOMER TYPE	SECURED CODE	CRA PRODUCT CODE
CMT	Commitment	Retail	Secured	07 - Other Secured Consumer Loans
			Not Secured	08 - Other Unsecured Consumer Loans
LNS	Full earning loan	Retail	Secured	07 - Other Secured Consumer Loans
			Not Secured	08 - Other Unsecured Consumer Loans
CMT	Commitment	B & P	Secured	03 - Other Sec Lines of Credit for Purposes of Small Business
			Not Secured	01 - Small Business
LNS	Full earning loan	B & P	Secured	03 - Other Sec Lines of Credit for Purposes of Small Business
			Not Secured	01 - Small Business

FIG. 4B



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FIELD REQUIRED	PRIVATE BANK LOANS FIELD	NOTES
Loan Number	WS-PBLOAN-ACCT-NUMBER or WS-PBLOAN-ACCT-CRA-COMMIT-NO	See processing notes below.
Open Date	WS-PBLOAN-CRA-ORIGINATED	Contains the date the commitment or loan was approved.
Original Amount Loan / Line	WS-PBLOAN-ACCT-CRA-CA-AMOUNT	Contains the amount of the loan or commitment when the loan / commitment was first approved.
Renewal Date	WS-PBLOAN-ACCT-CRA-RENEWAL-DATE	Only used if WS-PBLOAN-BUSINESS-IND is equal to 'C', this field contains the date a corporate commitment was last renewed.
Renewal Amount	WS-PBLOAN-ACCT-CRA-RENEWAL-AMOUNT	Only used if WS-PBLOAN-BUSINESS-IND is equal to 'C', this field contains the amount of the last corporate commitment renewal.
Line Increase Date	WS-PBLOAN-ACCT-INCREASE-DATE	This field contains the date of the last line increase for this account / commitment. Reset to zero at month end.
Line Increase Amount	WS-PBLOAN-ACCT-INCREASE-AMOUNT	This field contains the total of line increases in the current month for this loan / commitment. Individual line increases within the current month are not broken out.
Product Code	WS-PBLOAN-PROD-CODE WS-PBLOAN-BUSINESS-IND WS-PBLOAN-ACCT-CRA-SECURED-CODE	See processing notes below. CRA only processes records where the Product Code field is equal to 'CMT' (Commitment) or 'LNS' (Full Earning Loan).
Sub Product Code	Not applicable.	
Customer's Address	If populated: WS-PBLOAN-ACCT-CRA-ADDRESS (occurs 3) or WS-PBLOAN-ACCT-ADDRESS1 - WS-PBLOAN-ACCT-ADDRESS4	If populated, the first field (three occurrences) contains the address of the property used to secure this loan; otherwise, use the existing fields for the customer's address. The new address field contains the address used to perform a credit check; existing fields contain the customer's address.
City	WS-PBLOAN-ACCT-CRA-CITY or WS-PBLOAN-ACCT-CITY	Note: Where City and State are not populated, the last address line is checked for the presence of this information.
State	WS-PBLOAN-ACCT-CRA-STATE or WS-PBLOAN-ACCT-STATE	
Zip	WS-PBLOAN-ACCT-CRA-ZIP or WS-PBLOAN-ACCT-ZIP	The existing feed does not contain Zip +4 information. Zip +4 information provided in new field if entered by operator.
Current Year / Applicant Income	WS-PBLOAN-ACCT-CRA-SALES-REVENUE or WS-PBLOAN-ACCT-CRA-ANNUAL-INCOME	If the value of WS-PBLOAN-CRA-BUSINESS-IND = 'C', use WS-PBLOAN-ACCT-CRA-SALES-REVENUE; if the value is 'I' or blank, use WS-PBLOAN-ACCT-CRA-ANNUAL-INCOME.

FIG. 4A2



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RUN DATE : MM / DD / YY		U.S. / EUROPE MARKETING SALES SUPPORT					REPORT NO : SBRBXXX-R01		
RUN TIME : HH : MM : SS		SECTOR CIBASE UPDATE					PAGE NO : 1		
CRA / HMDA CONTROL REPORT BY SOURCE PRODUCT									
80a SOURCE: PRIVATE BANK LOANS		80b	80c	80d	80e	80f	80g	80h	80i
PRODUCT DTL KEY		DESCRIPTION	LOANS	LOAN \$	LOANS	LOAN \$	TOTAL LOANS	TOTAL LOAN \$	
001PBLN0000100		MONTHLY PAYMENT BUSINESS LOAN	9	9,999,999.99	9	9,999,999.99	18	19,999,999.98	
001PBLN0000101		MONTHLY PAYMENT BUSINESS LOAN	9	9,999,999.99	9	9,999,999.99	18	19,999,999.98	
001PBLN0000102		MONTHLY PAYMENT BUSINESS LOAN	9	9,999,999.99	99	9,999,999.99	108	19,999,999.98	
001PBLN0000103		MONTHLY PAYMENT BUSINESS LOAN	99	99,999,999.99	9	99,999,999.99	108	199,999,999.98	
001PBLN0000104		MONTHLY PAYMENT BUSINESS LOAN	9	9,999,999.99	9	9,999,999.99	18	19,999,999.98	
BUSINESS SUB-TOTAL		99	99,999,999.99	99	99,999,999.99	198	199,999,999.98		
GRAND TOTAL		234	240,000,000.04	234	240,000,000.04	468	480,000,000.08		

FIG. 4C

FIELD NAME	DESCRIPTION
DATA SOURCE <u>80a</u>	Identifies the System that supplied the source file (e.g., Private Bank Loans, ACAPS).
Product Detail Key <u>80b</u>	This field can be broken down as follows: Positions 1 - 3 - Contains the FIMP code of the business. Positions 4 - 7 - Code that identifies the source of these records. Positions 8 - 14 - Product Code as received on the source file. There is one line entry for every Business / Source / Product Code combination.
Description <u>80c</u>	Free form description of the product.
CRA Loans <u>80d</u>	Total number of extracted CRA loans for this product.
CRA Loan \$ <u>80e</u>	Total CRA loan amount for this product.
HMDA Loans <u>80f</u>	Total number of extracted HMDA loans for this product.
HMDA Loan \$ <u>80g</u>	Total HMDA loan amount for this product.
Total Loans <u>80h</u>	Total number of loans extracted this period for this product. The total number of CRA + HMDA loans (Field 4 + Field 6) may be greater than the total number of loans in this field, as some accounts may be eligible for both CRA and HMDA.
Total Loan \$ <u>80i</u>	Total loan amount processed for this product. This amount will always equal the total CRA + HMDA loan amounts.
Business Sub-Total <u>80j</u>	Provides breakdown of CRA / HMDA by business.
Grand Total <u>80k</u>	CRA / HMDA grand totals for the entire source file.

FIG. 4D



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RUN DATE: MM/DD/YY			U.S. / EUROPE MARKETING SALES SUPPORT		REPORT NO.: SBRBXXX-R02	
RUN TIME: HH:MM:SS			SECTOR CIBASE UPDATE		PAGE NO: 1	
CRA / HMDA CONTROL REPORT BY CRA / HMDA PRODUCT						
SOURCE: PRIVATE BANK LOANS						
BUS	C/H	PROD	DESCRIPTION	LOANS	LOAN \$	
001	C	1	SMALL BUSINESS	9	9,999,999.99	
001	C	3	OTHER SECURED LINES FOR SMALL BUS	9	9,999,999.99	
			CRA SUB-TOTAL	9	9,999,999.99	
001	H	1	CONVENTIONAL	9	9,999,999.99	
001	H	2	FHA - INSURED	99	99,999,999.99	
001	H	4	MULTI-FAMILY DWELLING	9	9,999,999.99	
			HMDA SUB-TOTAL	99	9,999,999.99	
			BUSINESS SUB-TOTAL	243	159,999,999.93	
			GRAND TOTAL	185	159,999,999.93	

FIG. 4E

FIELD NAME	DESCRIPTION
Source <u>85a</u>	Identifies the System that supplied the source file (e.g., Private Bank Loans, ACAPS).
Bus(iness) <u>85b</u>	Contains the business' FIMP code.
C/H (CRA/HMDA) <u>85c</u>	CRA/HMDA indicator (C = CRA, H = HMDA)
Product <u>85d</u>	Contains the government CRA or HMDA product code.
Description <u>85e</u>	Contains a description of the CRA / HMDA product code.
Loans <u>85f</u>	Number of loans extracted this processing period for this CRA / HMDA product code.
Loan \$ <u>85g</u>	Total loan amount extracted this month for this CRA / HMDA product code.
CRS Sub-Total <u>85h</u>	Total CRA number and loan amounts extracted this month for this business.
HMDA Sub-Total <u>85i</u>	Total HMDA number and loan amounts extracted this month for this business.
Business Sub-Total <u>85j</u>	Total number and loan amounts extracted this month for this business.
Grand Total <u>85k</u>	Total number and loan amounts extracted this month from this source file for all businesses.

FIG. 4F



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RUN DATE: MM/DD/YY		U.S. / EUROPE MARKETING SALES SUPPORT		REPORT NO: SBRBXXX-R03	
RUN TIME: HH:MM:SS		SECTOR CIBASE UPDATE		PAGE NO: 1	
CRA / HMDA SOURCE FILE RECONCILIATION REPORT					
SOURCE: PRIVATE BANK LOANS					
BUSINESS: 001 - NEW YORK BANK					
90c	TOTAL LOANS ON FILE:	99,999	LOAN \$:	999,999,999.99	
90d	TOTAL LOANS EXTRACTED:	9,999	LOAN \$:	9,999,999.99	
90e	CRA TOTALS				
	ORIGINATIONS:	999	LOAN \$:	999,999.99	
	RENEWALS:	999	LOAN \$:	999,999.99	
	LINE INCREASES:	99	LOAN \$:	999,999.99	
	MAINTENANCE:	9	LOAN \$:	99,999.99	
90f	HMDA TOTALS				
	PIPELINE:	9	LOAN \$:	99,999.99	
	APPROVED:	9	LOAN \$:	99,999.99	
	NOT APPROVED:	9	LOAN \$:	99,999.99	
	DENIED:	9	LOAN \$:	99,999.99	
	WITHDRAWN:	9	LOAN \$:	99,999.99	
	FILE CLOSED:	9	LOAN \$:	99,999.99	
	PURCHASED:	9	LOAN \$:	99,999.99	
	MAINTENANCE:	9	LOAN \$:	99,999.99	

FIG. 4G

FIELD NAME	DESCRIPTION
Source <u>90a</u>	Identifies the System that supplied the source file (e.g., Private Bank Loans, ACAPS).
Bus(iness) <u>90b</u>	Contains the business' FIMP code.
Total Loans on File <u>90c</u>	Details the total number of loans / loan amounts on the source file for this business.
Total Loans Extracted <u>90d</u>	The total number of loans / amounts extracted from the source file for the current processing period.
CRA Totals <u>90e</u>	The total number of CRA loans / amounts extracted from this file for the current processing period. Further breakdown is provided for loan Originations, Renewals, Line Increases, and Maintenance records.
HMDA Totals <u>90f</u>	The total number of HMDA loans / amounts extracted from this file for the current processing period. Further breakdown is provided for each HMDA Action Code and Maintenance records.

FIG. 4H





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RUN DATE : MM / DD / YY	U.S. / EUROPE MARKETING SALES SUPPORT		REPORT NO : SBRBXXX-R03
RUN TIME : HH : MM : SS	SECTOR CIBASE UPDATE		PAGE NO : 1
CRA / HMDA SOURCE FILE RECONCILIATION REPORT			
SOURCE: PRIVATE BANK LOANS			
GRAND TOTALS - ALL BUSINESSES			
TOTAL LOANS ON FILE :	99,999	LOAN \$ :	999,999,999.99
TOTAL LOANS EXTRACTED :	9,999	LOAN \$ :	9,999,999.99
CRA TOTALS			
ORIGINATIONS :	999	LOAN \$ :	999,999.99
RENEWALS :	999	LOAN \$ :	999,999.99
LINE INCREASES :	99	LOAN \$ :	999,999.99
MAINTENANCE :	9	LOAN \$ :	99,999.99
HMDA TOTALS			
PIPELINE :	9	LOAN \$ :	99,999.99
APPROVED :	9	LOAN \$ :	99,999.99
NOT APPROVED :	9	LOAN \$ :	99,999.99
DENIED :	9	LOAN \$ :	99,999.99
WITHDRAWN :	9	LOAN \$ :	99,999.99
FILE CLOSED :	9	LOAN \$ :	99,999.99
PURCHASED :	9	LOAN \$ :	99,999.99
MAINTENANCE :	9	LOAN \$ :	99,999.99

FIG. 4I

RUN DATE : MM / DD / YY		U.S. / EUROPE MARKETING SALES SUPPORT					REPORT NO : SBRB611-R01		
RUN TIME : HH : MM : SS		SECTOR CIBASE UPDATE					PAGE NO : 1		
PRODUCT DETAIL FINANCIAL CONTROL BALANCE REPORT									
95a	PRODUCT : 999BDD	TYPE / STATUS : 95b	95c	95d	95e	95f	95g	95h	95i
PRODUCT DTL KEY	DESCRIPTION	CATEGORY	SERVICE	PTYPE	STYPE	BANK	TOTAL RECORDS	TOTAL BALANCES	
001PBLN0000100	MONTHLY PAYMENT BUSINESS LOAN	1	ILS	MPB	REG	##	99	9,999,999.99	
014PBLN0000100	MONTHLY PAYMENT BUSINESS LOAN	1	ILS	MPB	REG	##	99	9,999,999.99	
011PBLN0000100	MONTHLY PAYMENT BUSINESS LOAN	1	ILS	MPB	REG	##	99	9,999,999.99	
013PBLN0000100	MONTHLY PAYMENT BUSINESS LOAN	1	ILS	MPB	REG	##	999	99,999,999.99	
003PBLN0000100	MONTHLY PAYMENT BUSINESS LOAN	1	ILS	MPB	REG	##	99	9,999,999.99	
95j	P-TYPE SUB TOTAL			MPB			1,395	139,999,999.95	
95m	SERVICE SUB TOTAL		ILS				1,395	139,999,999.95	
	CATEGORY SUB TOTAL	1					1,395	139,999,999.95	
GRAND TOTAL							1,395	139,999,999.95	

FIG. 4J



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FIELD NAME	DESCRIPTION
Product Detail Key <u>95a</u>	This field can be broken down as follows: Positions 1 - 3 - Contains the business' FIMP Code. Positions 4 - 7 - Code that identifies the source of these records. Positions 8 - 14 - Product Code as received from the business. There is one line entry for every Business / Source / Product Code combination.
Description <u>95b</u>	Free form description of the product.
Category <u>95c</u>	Contains the CRA Product Code field
Service <u>95d</u>	Contains standard Sector CIDBase marketing values. Can be used to further analyze / group product types.
PType <u>95e</u>	
SType <u>95f</u>	
Rank <u>95g</u>	
Total Records <u>95h</u>	
Total Balances <u>95i</u>	Total balance for each Product Detail Key combination.
Service Sub Total <u>95j</u>	Total number of Accounts / Balances extracted for each marketing Service Category identified by this job.
Category Sub Total <u>95k</u>	Total number of Accounts / Balances processed for each CRA Product Code.
Grand Total <u>95m</u>	Grand Total of all accounts extracted this month.

FIG. 4K

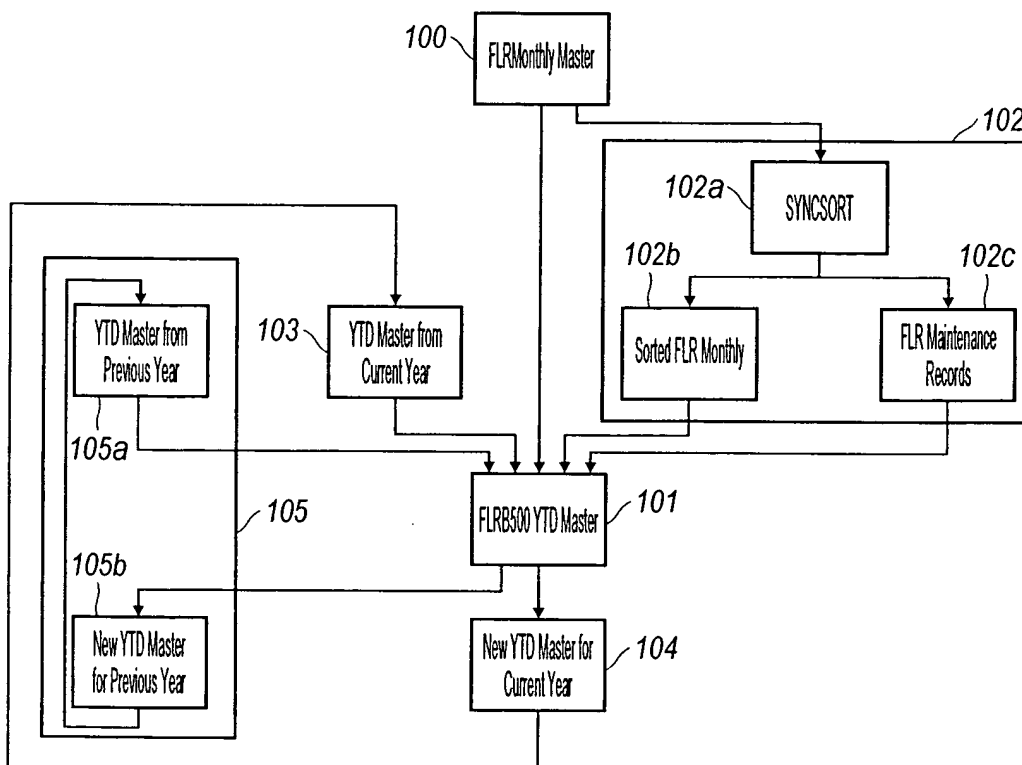


FIG. 5